A-Z BUS SALES, INC. 3418 52ND AVENUE SACRAMENTO, CA 95823 Attn: CHRIS DUTTON

Phone: 916-391-1092

TRUCK ID

Form GSOP 1-PIN (04/98)

STATE OF CALIFORNIA

Department of General Services - Office of Procurement

Purchase Order No. Rev. Date

•	PUR	CHA	SE O	RD.	ER		62192	2	6/30/2008
	Supplier No.	Solici	tation No.	Del	ivery Date		FOB Point	Inv	oice Terms
ı	803177	5690	55	A	s Specified	De	stination		
	h T DI	V OPER E SPEC	WATER RI LATIONS & EFICIATIO LOCATION	MAI NS F(NT.	T O		NTS P.	AYABLE
	Agency Bi	lling	Agency P	urcha	se Estimate		Purchase Esti	mate	Revision
	81000		60000162	81			67053		1
	Age	ncy Co	ntact		P	ione		Date)	Received
	BILL MAHO	N			916-653	616	7		

tem No.	Quantity	Unit _	Commodity Code	Description	Unit Price	Extension
		tion shall	all be according	to the manufacturer's recommended proce prnia Air Resources Board (CARB) verific		
· .			NS CAN BE OBTAINE	COMMODITIES ARE HEREBY INCORPORATED BY D BY PHONING (916) 375-4400 OR BY ACCES dgs.ca.gov/pd/modellang/GPnonIT0407.pd	SING OUR WEBSITE AT:	
	THE FOLLO	WING IN	FORMATION IS PROV PRIME CONTRACTO FISCAL YEAR: 200			·
1	1	DIESEL I	EXHAUST PARTICULA	DIESEL EMISSION CONTROL SYSTEM (AS DESCRIBED) ATE MATTER TRAPS" AS DESCRIBED AND IN AC 19 OF TWO (2) PAGES, DATED MAY 28, 2008.		135,748.88
		COMPLIA	NT FOR THE SPECIE	CALIFORNIA AIR RESOURCES BOARD (CARB) FIC ENGINE FAMILY WILL BE ACCEPTABLE.		
				AS QUOTED ON PRICING WORKSHEET, EXCEPT N THE NOX REDUCTION DEVICE OPTION.	LINE #5, LINE #5 TO	

1. 16R001 2NVXH0444ANC CLEAIRE HORIZON \$14.176.47 2. 16R025 YNVXH0444ANC CLEARIE HORIZON 14,176.47 3. 17R044 YNVXH0466ANB ECS PURIFILTER 10,200.63 4. 18R060 WCFXH0855NAC JOHNSON/MATTHEY CRT 11,255.00 5. 18R062 WCEXH0855NAC CLEARIE LONGVIEW 21,505.88 6. 18R064 YCPXH0729EBK DONALDSON 11,255.00 DPM 7. 18R065 YCPXH0629EBK DONALDSON DPM 9,363.75 8. 18R067 YCPXH0729EBK DONALDSON 11,105.00 DPM 9. 19R014 YCPXH0729EBK DONALDSON 11,255.00 DPM 10. 19R015 YNVXH0530ANA ECS PURIFILTER 10,200.63 DONALDSON 11. 19R016 YCEXH0855NAE 11.255.00 DPM

PROPOSED BRAND

PROPOSED MODEL

BID QUOTE

Sales and/or use tax to be extra unless noted above

	<u> </u>	
Buyer Wellen	Phone	BOC Number
LONNIE WILLIAMS	916-375-4586	·

ENGINE FAMILY

STATE OF CALIFORNIA

Department of General Services - Office of Procurement

PURCHASE ORDER CONTINUATION

Form GSOP 2-PIN (04/98)

Page 2

Purchase Order No.	Revision	Date	Supplier No.	Supplier Name	
62192		6/30/2008	803177	A-Z BUS SALES, INC.	·

Item No.	Quantity Unit	t Commodity Code	Description	Unit Price	Extension
	•				·
		· ·		Total Value:	135,748.88
-					

ATTACHMENTS

THE FOLLOWING ATTACHED DOCUMENTS ARE PART OF THIS PURCHASE ORDER.

- 1. PRICING WORKSHEET
- 2. SPECIFICATIONS # 2815-0009 OF TWO (2) PAGES, DATED MAY 28, 2008.

F.O.B. DESTINATION

For the purpose of this order only F.O.B. Destination will be accepted.

DELIVERY REQUIREMENTS

Delivery and installation shall take place during normal business hours Monday - Friday, from $8:00~\mathrm{AM}$ to $3:30~\mathrm{PM}$, except State holidays.

Delivery shall be to the following locations.

- * Pearblossom, CA
- * Bakersfield, CA
- * Byron, CA
- Orville, CA
- * Gustine, CA

Addresses and contact information will be provided at the pre-delivery / installation meeting.

PRE-DELIVERY / INSTALLATION MEETING

A pre-delivery / installation meeting will be held at the State's facility between suppliers / vendor's representatives, and Department of Water Resources representatives within 15 calendar days after the receipt of the purchase order.

This meeting shall be held prior to the start of installation. The purpose of this meeting is to review necessary installation requirements, resolve any questions concerning the installation locations and/or any variations of the engines or engine familes.

The agency will discuss with the supplier the opportunity to conduct data logging prior to installation of the DECS. The cost of data logging shall be included in the bid price.

This meeting shall take place at no cost to the State. Pre-delivery / installation meeting will be held at State address listed below:

Department of Water Resources Fleet Management Office 4201 S. Sabodan St. Bakersfield, CA 93313 Attn: Brian Borlace, Sup.II Phone: (661) 333-0625

INCREASING PURCHASE QUANTITIES

The State reserves the right to increase the purchase quantity by up to 25% more units within 180 days of bid award date for State Agencies and California Local Government Agencies. The increased quantity purchased shall be at the awarded bid price.

MANUALS, TRAINING, WARRANTY

MANUALS:

The supplier shall provide one mauual for each installed system. Generic manuals are not acceptable.

Pricing Worksheet

16F 16F 17F	Dept. Truck ID 16R001 16R025 17R044 18R060	Engine Family 2NVXH0444ANC YNVXH0466ANG YNVXH0466ANB		Avg. 204° C 189° C 204° C 219° C	Tempera 240°C min. 33.0% 25.7% 33.3% 45.2%	260°C min. 21.4% 20.4% 20.4% 29.8% 32.0%	Temperature Profiles from Datalog °C min. 260°C min. 280°C min. 33.0% 21.4% 11.0% 25.7% 20.4% 16.8% 33.3% 29.8% 25.6% 45.2% 32.0% 17.9%	300°C min 5.4% 14.4%. 21.1%		Proposed Proposed Bid 300°C min. Manufacturer Model Bid 5.4% Cleave Horizon 14,176,47 14.4% Cleave Horizon 14,176,47 21.1% ECS Purtlifler 10,200,63 9.1% Johnson CRT 11,25,00
185		WCEXH0855NAC		219° C	45.2%	32.0	%		17.9%	17.9%
18F	18R062	WCEXH0855NAC		205° C	30.6%	26.3%	3%	3% 22.8%	 -	22.8%
18	18R064	YCPXH0729ERK	Cleaire Longview, J-M EGRT or CRT Donaldson DPM, ECS Purifilter	272° C	64.4%	57	57.1%	.1% 48.2%	48.2% 37.7%	48.2%
18F	18R065	YCPXH0629ERK	Cleaire Longview, J-M EGRT or GRT Donaldson DPM, ECS Purifilter	246° C	55.6%	46.5%	5%	5% 34.2%	34.2%	34.2%
18F	8R067	YCPXH0729ERK	Cleaire Longview, J-M EGRT or CRT Donaldson DPM, ECS Purifilter	257° C	63.4%	. 52	52.9%	.9% 35.2%		35.2%
19F	19R014	YCPXH0729ERK	Cleaire Longview, J-M EGRT or CRT Donaldson DPM, ECS Purifilter	249° C	66.1%	. 56	56.7%	.7% 40.0%		40.0%
,19F	19R015	YNVXH0530ANA	Cleaire Longview Engine Control System Purifilter	211° C	33.8% .	30	30.5%	.5% 27.0%		27.0%
191	19R016	YCEXH0855NAE	Cleaire Longview, J-M EGRT or CRT	231° C	57.9%	4;	42.9%	2.9% 19.4%	19.4% 5.1%	19.4%

STATE OF CALIFORNIA BID SPECIFICATION TRAPS, DIESEL EXHAUST PARTICULATE MATTER

2815-0009

DEPARTMENT OF WATER RESOURCES

1. SCOPE

This specification establishes the requirements to supply and install Diesel Emission Control Systems (DECS) into eleven diesel-powered trucks manufactured from 1988 to 2002 in order to bring the Department's fleet into compliance with Sections 2020, 2022, and 2022.1 of Title 13 of the California Code of Regulations (CCR).

Only Level 3 DECS verified by the California Air Resources Board (CARB) to meet the Best Available Control Technology (BACT) requirements shall be installed. The details of each truck are provided in Table 1 of this document. The verified filter options and the temperature profiles from data logging are provided in Table 2.

1.1 DEPARTMENT OF WATER RESOURCES RESPONSIBILITIES

- 1.1.1 Prior to installation, engines must meet the original manufacturer's specifications for emission control and engine performance.
- 1.1.2 Provide access to vehicles on days scheduled for data-logging, installation and testing.

1.2 CONTRACTOR RESPONSIBILITIES

- 1.2.1 Temperature profiles from data logging are summarized in Table 2. Contractor shall have the option to conduct additional data logging of engine temperature to support passive filter selection and warranty requirements.
- 1.2.2 Furnish labor, materials, tools and equipment required to install eleven Diesel Emission Control Systems verified to meet the BACT requirements on eleven on-road trucks at six locations throughout California.

2. APPLICABLE SPECIFICATIONS / STANDARDS / CODES

Specifications and standards referenced in this document in effect on the opening of the 'Invitation for Bid' form a part of this specification.

The Diesel Emission Control System furnished under these specifications shall conform to all applicable requirements of all Divisions and Chapters of the following publications:

- 1. Federal Motor Vehicle Safety Standards, Federal Highway Safety and DOT.
- 2. California Motor Vehicle Code
- 3. California Code of Regulations (Title 13).
- 4. Current CARB Emission requirements and directives.

3. REQUIREMENTS

3.1 GENERAL

The trucks are located at one of six of the following cities in California: Oroville, Byron, Sacramento, Santa Nella, Bakersfield, and Pearblossom. The Contractor shall either

install each DECS at a suitable facility within 120 miles of each truck location or travel to the State facility to complete the installation on-site.

3.2 SELECTION OF DIESEL EMISSION CONTROL SYSTEM

Based on the exhaust temperature profiles from data logging, the contractor shall install the Best Available Control Technology (BACT) verified to reduce the Diesel Particulate Matter by a minimum of 85% or Level 3 Compliance.

Contractor shall select a passive style particulate filter that is the lowest cost solution. Active devices shall be installed only if the temperature profiles are too low to allow the use of passive filters. If contractor chooses to conduct data logging, it shall be conducted according to the manufacturer's recommended procedures.

3.3 DIESEL EMISSION CONTROL SYSTEM LABELS

Each DECS and retrofitted engine shall be labeled in accordance with CCR, Title 13, Section 2706 (g). The label shall include the device manufacturer, family name, serial number, and date installed.

TABLE 1: Trucks Requiring Diesel Exhaust Particulate Traps

ID	Location	Truck Description	Engines	HP	Engine Family	Uses
16R00	Pearblossom	Cab & Chassis, Flat Bed	INTERNAT_B235_2002(7.3)	235	2NVXH0444ANC	Transports supplies
16R025	Bakersfield	Cab & Chassis, Service Body	INTERNAT_B235_2000(7.3)	235	YNVXH0444ANC	Shop Mechanic Truck:
17R044	1 Oroville	Flatbed, Fish Tank	INTERNAT_DT466E_2000	230	YNVXH0466ANB	Transports Fish
18R060	Byron	Cab & Chassis, Dump Body	CUMMINS_N14_1998	370	WCEXH0855NAC	Transport Aggregates
18R062	Byron	Cab & Chassis, Dump Body	CUMMINS_N14_1998	370	WCEXH0855NAC	Transport Aggregates
18R064	1 Oroville	Cab & Chassis, Dump Body	CAT_C12_2000	410	YCPXH0729ERK	Transport Aggregates
18R065	Bäkersfield	Cab & Chassis, Dump Body	CATERPILLER_C12_2000	306	YCPXH0629ERK	Transport Aggregates
18R067	Bakersfield	Cab & Chassis, Dump Body	CATERPILLER_C12_2000	410		Transport Aggregates
19R014	1 Gustine	Tractor	CATERPILLER_C12_2000	395	YCPXH0729ERK	Transport Heavy Equip
19R015	Oroville	Tractor	INTERNAT_DT530E_2000	300	YNVXH0530ANA	Transport Heavy Equip
19R016	Gustine	Tractor	CUMMINS_N14-435E_2000	435		Transport Heavy Equip

TABLE 2: Reference Filters Options and Datalog Temperature Profiles

		Verified Filter Options -		Tempera	ture Profiles t	from Datalog	
ID .	Engine Family	References Based on Temperature Profile	Avg.	240° C min.	260° C min.	280° C min.	300° C min.
16R001	2NVXH0444ANC	Cleaire Horizon, HUSS FS-MK	204° C :	33.0%	21.4%	11.0%	5.4%
16R025	YNVXH0444ANC	Cleaire Horizon, HUSS FS-MK	189° C	25.7%	20.4%	16.8%	14.4%
17R044	YNVXH0466ANB	Cleaire Longview & Engine Control Sys. Purifilter	204° C	33.3%	29.8%	25.6%	21.1%
18R060	WCEXH0855NAC	Longview & Johnson-Matthey Reformulated CRT	219°.C	45.2%	32.0%	17.9%	9.1%
18R062	WCEXH0855NAC	Longview ⁻	205° C	30.6%	26.3%	22.8%	19.1%
18R064	YCPXH07.29ERK	Longview, EGRT, CRT, Donaldson DPM, Purifilter	272° C	64.4%	57.1%	· 48.2%	37.7%
18R065	YCPXH0629ERK	Longview, EGRT, CRT, Donaldson DPM, Purifilter	246° C	55.6%	46.5%	34.2%	22:8%
18R067	YCPXH0729ERK	Longview, EGRT, CRT, Donaldson DPM, Purifilter	257°°C ;	63.4%	52.9%	35.2%	23.3%
19R014	YCPXH07.29ERK	Longview, EGRT, CRT, Donaldson DPM, Purifilter	249° C	66.1% ·	56.7%	40,0%	25.1%
19R015	YNVXH0530ANA	Longview, Purifilter	211° C	33.8%	30.5%	27.0%	24.0%
19R016	YCEXH0855NAE	Longview, Johnson-Mathey EGRT, CRT, DPM	231° C	57.9%	42.9%	19.4%	5.1%